



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

### Request for Mayoral Selection of A&E Firm RFQ 845347, Reservoir Tank Inspections

Metro received three (3) proposals for the A&E Review Board to consider. Of those, the Review Board submits for review and selection by the Mayor the top three (3) evaluated firms listed below in alphabetical order, accompanied by the Review Board's summary.

While it is acknowledged that the selection is solely that of the Mayor, it is the Review Board's recommendation that Tank Industry Consultants be considered for this project.

**A&E Firm: Dixon Engineering**

Strengths: NACE Certified. Mention concrete tanks in Management Summary.

Weaknesses: Lacking elements of requested Management Summary criteria. Weak detailed plan and response to functional requirements in Business Approach. Did not address QA or risks. Only presented 1 full resume and it wasn't the Project Manager. No financial strength representation. Failed to include client email addresses for reference verification; no contract values. Did not list current work under Firm's Capacity. Unclear representation for the time commitment of the key personnel. Failure to present Schedule in requested format. Weak assumptions listed in Project Schedule.

MWBE Plan: Non-compliant with the Procurement Nondiscrimination Program requirement and failed to engage in Good Faith Effort outreach to 3 certified MWBEs as required by the Procurement Code. If selected for award, the Procurement Code would prohibit award due to non-compliance with the Procurement Nondiscrimination Program.

SBE/SDV Plan: Proposer acknowledged the 20% requirement of SBE/SDV over life of the project. Proposed SBE subconsultant K S Ware & Associates LLC for exterior inspections on the reservoirs.

**A&E Firm: Southeastern Tank, Inc.**

Strengths: NACE Certified. 100+ Years' Experience.

Weaknesses: Lacking elements of requested Management Summary criteria. Failed to present functional requirements in Business Plan. Weak detail in Business Plan. Limited experience listed relevant to tank inspections. Resumes lacking detail. Disconnect on how the team members matched up to the scope. References did not provide detail of similar size and scope on projects. Did not list current work under Firm's Capacity. Unclear representation for the time commitment of the key personnel. Weak assumptions listed in Project Schedule.

MWBE Plan: Proposer reached out to 3 registered, certified MWBEs. Proposed the engagement of Tegrah Engineering, PC for consulting on tank inspections and Abbie Jones Consulting for aerial drone inspections of reservoirs.

SBE/SDV Plan: Proposer acknowledged the 20% requirement of SBE/SDV over life of the project. Proposed SBE subconsultants Tegrat Engineering, PC for consulting on tank inspections and Abbie Jones Consulting for aerial drone inspections of reservoirs.

**A&E Firm:** **Tank Industry Consultants** [Selected by Mayor Megan Barry](#)

**Strengths:** Addressed all requirements of Management Summary. Thorough detailed approach in Business Plan. Detailed understanding of functional requirements. Strong QA and safety plan. Reference projects of similar size and scope. Strong Firm Capacity.

**Weaknesses:** Weak in addressing financial strength. Unclear representation for the time commitment of the key personnel. Failed to address calendar days of having a new contract. Weak assumptions listed in Project Schedule.

**MWBE Plan:** Proposer reached out to 3 registered, certified MWBEs. Proposed the engagement of none and indicated that the MWBE(s) contacted did not provide areas of expertise appropriate for this project.

**SBE/SDV Plan:** Proposer acknowledged the 20% requirement of SBE/SDV over life of the project. Proposed SBE subconsultants LDA Engineering for assistance with local engineering, field, and administrative functions and REOD, LLC to provide NACE Certified divers to supplement TIC Certified Commercial Dive Team for dive evaluations.

DocuSigned by:  
  
7D9F3E023C9F4E2...

DocuSigned by:  
  
EC3EA21F849C47C...

DocuSigned by:  
  
711F3FD7D2FC4A5...

DocuSigned by:  
  
D40C3369D77547C...

## RFQ #845347 Reservoir Tank Inspections Review Board Score Sheet

	Dixon Engineering, Inc.	Southeastern Tank, Inc.	Tank Industry Consultants
<b>Contract Acceptance</b>	Accept	Accept	Accept
<b>Management Summary (5 pts)</b>	3	1	5
<b>Business Plan (25 pts)</b>	13	20	25
<b>Corporate Qualifications and Experience (25 pts)</b>	18	15	23
<b>References (15 pts)</b>	7	9	15
<b>Firm's Capacity to Perform (15 pts)</b>	8	8	12
<b>Scheduling to Achieve Project Completion (10 pts)</b>	8	9	8
<b>Sustainability (5 pts)</b>	5	5	5
<b>Total Evaluation Scores</b>	<b>62</b>	<b>67</b>	<b>93</b>

### Evaluation Comments

#### Dixon Engineering, Inc.

**Strengths** - NACE Certified. Mention concrete tanks in Management Summary.

**Weaknesses** - Lacking elements of requested Management Summary criteria. Weak detailed plan and response to functional requirements in Business Approach. Did not address QA or risks. Only presented 1 full resume and it wasn't the Project Manager. No financial strength representation. Failed to include client email addresses for reference verification; no contract values. Did not list current work under Firm's Capacity. Unclear representation for the time commitment of the key personnel. Failure to present Schedule in requested format. Weak assumptions listed in Project Schedule.

#### Southeastern Tank, Inc.

**Strengths** - NACE Certified. 100+ Years Experience.

**Weaknesses** - Lacking elements of requested Management Summary criteria. Failed to present functional requirements in Business Plan. Weak detail in Business Plan. Limited experience listed relevant to tank inspections. Resumes lacking detail. Disconnect on how the team members matched up to the scope. References did not provide detail of similar size and scope on projects. Did not list current work under Firm's Capacity. Unclear representation for the time commitment of the key personnel. Weak assumptions listed in Project Schedule.

#### Tank Industry Consultants

**Strengths** - Addressed all requirements of Management Summary. Thorough detailed approach in Business Plan. Detailed understanding of functional requirements. Strong QA and safety plan. Reference projects of similar size and scope. Strong Firm Capacity.

**Weaknesses** - Weak in addressing financial strength. Unclear representation for the time commitment of the key personnel. Failed to address calendar days of having a new contract. Weak assumptions listed in Project Schedule.